## QUALITY ASSURANCE POLICY

Without our clients and staff, the dream ALANNIA RESORTS would not be possible. That is why we work every day to achieve the highest standards of quality, satisfaction and vacation experience, without forgetting that an involved and satisfied worker directly influences the experience of our customers.

Here are the principles of action and the tools we have to improve our commitment to quality assurance:

## - Customer experience:

- An APP to facilitate the stay: From the ALANNIA RESORTS APP we provide all the
  information and procedures to our clients: online check-in, schedules, animation
  programs, payments with bracelet, restaurant menu, tourism in the area, wellness,
  sports activities, plan an incident report.
- Customer Voice (VOC): A customer survey is conducted 24 hours after their stay, analyzing the results according to the Net Indicator of Promoters (NPS) and open text questions.
- Online reputation: We analyze our online reputation using a tool that records all the reviews our customers write to us on various portals. We use GRI indicator to measure quality and its evolution. The Directors of Resort are responsible for answering the opinions received.
- Improvement: In view of the results obtained in VOC and online reputation, the results are transferred to the General Management, Corporate Directors and Establishment Directors, creating the necessary improvement lines.

## - Experience.employees:

- Opinion: An open and participatory management model is developed, in which all employee proposals will be valued and taken into account.
- Training: A continuous training system is maintained, both online and in person, for all staff.

Fernando Garijo Domingo

**Managing Director** 

16/07/2025